



Contracting & Payments Policy

Contract Pricing Formats:

- A LEVEL - Up to \$10,000 – Lump Sum
- AA LEVEL - Between \$10,000 to \$100,000 – Lump Sum or Cost Plus
- AAA LEVEL - Above \$100,000 – Lump Sum, Cost Plus, or Staged Progress

Contract Structuring:

- Design Phase: 100% Up-Front, 50% Engagement/50% Completion, 100% Completion
- Construction Phase: 50% Pre-Paid/50% Completion, Variable % Engagement/Monthly Billing
- Management Phase: Lump Sum or Monthly Cost Billing

Pending status of client (new, referral, or existing) and scopes of work a variety of contract structures will be utilized. Generally, when Contract Pricing exceeds A LEVEL, the opportunity cost, overhead commitments, and scale of mob./demob. demand Expanding Edge act, at least in part, as a pre-paid contractor with a 50% up-front investment required to reserve and deploy firm resources.

Given supply chain uncertainties, skilled trade shortages, and rising market demand for applied ecology, site sustainability, & homestead resilience services in Alberta:

- job estimates may only be valid for as little as 3-5 business
- refunds to Design, Construction, and/or Management Phases may, at ExpEdg’s discretion, given when contracts are cancelled within 10 days of contract signing (prior to work commencing)
- changes to schedules, scopes, and specifications to be made in consultation with client at request
- Emergency Agreement Work, Extra Work, and Change Work Orders can be executed by verbal consent or legal coercion; all work/progress logging will be reported vis-à-vis Work Completion Reports or Work Logs

Extra Work and Change Orders:

- Client Directed Extra Work : can be engaged without express written form under verbal/‘hand-shake’ contract terms determined by client and ExpEdg Project Lead when changes to original contract terms are less than 20% of original contract value. Such extra work may be subject to material mark-ups, delivery charges, and/or inflationary costs.
- Environmental, Safety, or Material Change Orders : must be completed & signed following a Stop Work Order or Field Fit Adaptation Agreement. Should the client fail to negotiate or agree to the terms of a Change Orde

Refund Policy:

In compliance with Alberta’s Consumer Protection Act, Consumer Bill of Rights, as well as ExpEdg’s commonly utilized Construction Management Contract’s (Article 6.1.10) no refund on deposits/engagement invoicing will be given unless written contract cancellation is provided within 10 days of contract signing.

ExpEdg reserves the right to grant partial refunds, fiscal/material reimbursements, and/or in-kind assistance to clients outside of legal or contractual obligations where and when sufficient firm resources allow.

Disclaimer:

In order to preserve ExpEdg’s professional ability to serve as many municipalities, businesses, and families as possible, the Company, its affiliates, and/or its agents cannot be held liable for mistakes, emergencies, or Acts of God that jeopardize potential or existing clientele’s ability to meet the terms and conditions of contractual obligation.

As a good faith actor ExpEdg endeavours to build upon its good reputation, expand word-of-mouth referrals, and grow its ability to design/build/manage more sustainable human habitats by treating all clients equally while acknowledging the need for the applied ethic of ‘People Care’ through careful application of equity and justice.